Making it special for brides, mums-to-be

Companies take the stress out of weddings and births

by Julie Taylor
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Two Rotorua companies are encouraging Kiwis to embrace the overseas concepts of "babymooning" and wedding planning in the city.

Viv Sutton set up Babymoon Limited in February to offer pregnant couples from outside the area a last holiday before having children, while Peter Duncan, aka The Wedding Guy, aims to take the stress out of wedding days.

Mrs Sutton says: "My husband and I took a babymoon to Wellington when we were pregnant. We didn't know it had a name then, but the idea has been around for a long time in other countries."

With two pre-school children of her own, she knows how complicated travelling with children can be.

"It is about spending some quality time together while it is just the two of them — and they don't have to worry about having to take prams and bags full of nappies and food and other bits with them everywhere."

She is new to the travel industry and had to do a lot of research before starting Babymoon. This involved finding out which attractions and spa therapies were suitable for pregnant women, to make informed and safe recommendations. She has also sourced local products for hampers to pamper the mum, dad and baby-to-be.

Mrs Sutton advertises standard packages on her website, but she expects most business to come from arranging personalised holidays, catering to particular interests and fitting in with couples' budgets. One of the greatest concerns about travelling late in pregnancy can be an early birth, so she works with a midwife who will be on call to babymooning couples.

She hopes babymooning will catch on in New Zealand as it has in Europe and the US.

Wedding planning is also relatively new to New Zealand. Mr Duncan describes Kiwis as "more your DIY types".

But as lives get busier, brides and grooms are struggling to find the time to research celebrants, venues, caterers, printers, florists, photographers, dressmakers and everybody else who contributes to a wedding.

He says: "We are partnered with 25 to 30 providers and can offer a smorgasbord for clients to choose from."

A survey carried out before launching the business in 2007 showed half a bride's preparation time was spent on research. Mr Duncan says the idea is to do all of that for the couple — but still give them the final say on who does what. "We want to make the day as streamlined and stress-free as possible."

The aim is to build long-term relationships with couples, helping them through their lives together — from buying a house to starting a family — and the company has now set up the Rock Solid Community Trust to bring speakers on relationships, families and the likes to Rotorua.

Mr Duncan also plans to be ready to tackle the Australian wedding market when transtasman flights come into Rotorua.

ON A MISSION: Viv Sutton and Peter Duncan aim to make life easier for couples having babies or getting married. PICTURE / STEPHEN PARKER 290509SP15

Housing hits new low but looking up

The trend for the number of new approved housing units, excluding apartments, hit its lowest level on record in April, but there are signs the decline is easing.

Statistics New Zealand (SNZ) said the trend had fallen 55 per cent since its recent peak in June 2007 and was at its lowest level since the series started in 1992.

But the trend was starting to shows signs of easing, SNZ said.

Last month, 1009 consents were issued for new dwellings, including 199 apartments.

Seasonally adjusted, the number of new dwellings authorised, including apartments, rose 11 per cent in April after falling 1.7 per cent in March. Excluding apartments, the seasonally adjusted number of new dwellings authorised rose 4.5 per cent last month.

The value of residential building consents in April was $355 million. — *NZPA*

CURRENCY

	BUY	SELL
Australia	0.80	0.78
Bahrain	0.24	0.23
Canada	0.71	0.69
Denmark	3.40	3.29
Euro	0.46	0.44
Fiji	1.37	1.29
French Poly	54.82	53.01
Great Britain	0.40	0.39
Hong Kong	4.94	4.78
India	30.29	29.24
Japan	61.47	59.46
Kuwait	0.18	0.18
Norway	4.10	3.97
Pakistan	51.79	49.89
PNG	1.76	1.60
Philippines	30.13	28.90
Samoa	1.84	1.60
Singapore	0.93	0.90
Solomons	5.48	3.96
South Africa	5.12	4.94
Sweden	4.91	4.75
Switzerland	0.69	0.67
Thailand	21.91	20.93
Tonga	1.37	1.22
United States	0.64	0.62
Vanuatu	71.33	62.27

Shorter term still preferred option

MORTGAGE UPDATE

DON LINES

SHORTER term fixing still seems to be the best option.

Not only has it been the 'Big Freeze' weather-wise, interest rates have also been frozen at current levels for some time.

The official cash rate appears to have lost most of its ability to influence retail home loan rates, as the banks are having to offer investment rates that are higher than they would like. They are in a very competitive situation against other banks, finance companies with government guarantees and corporate bond issues for large, well-known corporates.

Banks are driven to raise funds within New Zealand as the cost of borrowing offshore is still very high. There are signs that position may be thawing and risk premiums have recently dropped significantly in international markets.

If offshore borrowing rates could drop below the rates New Zealand banks are having to offer investors, that would provide the opportunity for mortgage rates to fall further.

The next OCR review is on June 11. Some economists suggest it won't move and other suggest a 0.25 per cent move. Normally we would be waiting to see what happens before making any interest rate decisions.

However, with the OCR losing its power to influence rates, even if it reduces there may be no flow-on effect on retail/home loan rates and there may be little point deferring interest rate decisions.

Economists are generally still suggesting there is no rush to lock into longer term rates and that a valid strategy is to take advantage of the cash flow benefits the short term variable and six-month rates offer as the opportunity to lock into longer term, fixed rates is unlikely to disappear in the near term.

This strategy is based on the Reserve Bank stating that it expects to keep rates low until the second half of 2010.

Personally, I still favour a mix of the variable rate and the six-month rate and, for people who want more certainty, possibly throw in a lesser mix of the three and five-year fixed rates as well. The benefits of the variable and six-month rates are the low cash flow rates and the ability to move with low or nil cost into a longer term rate if it looks like those rates are going to increase.

I favour the six-month rate ahead of the one-year fixed rate because it provides greater flexibility. I'm not a huge fan of the two-year fixed rate at present. While it provides certainty for a reasonable period, its expiry in two years might strike the period when rates have been hiked up to control the inevitable inflation problem down the track. The three and five-year rates provide certainty for a reasonable period and still sit below the five-year averages in the early 8 per cent range.

Interest rate management is by no means an exact science and strategies need to be constantly reviewed as market news and conditions change. Don't stress about getting it exactly right — look at your situation and the risks you face and try to achieve a good average rate across your total borrowings for the total term of your loan.

— Don Lines is a mortgage adviser with Rothbury Financial Services Rotorua

HARD TIMES: Air New Zealand says it has about 40 more cabin crew and pilots in domestic operations than they need. PICTURE / FILE

Air NZ signals job losses as flight numbers fall

Air New Zealand is reducing capacity by a further 3 per cent, and is signalling 80 job losses.

It is also reiterating a call for more government funding of tourism promotion to help it protect its international markets.

The Hong Kong to London service will drop to five days a week from October and there will be reduced services on domestic routes serviced by regional airlines.

The airline said it had a surplus of up to 40 cabin crew and pilots in regional airline and domestic jet operations.

There may also be a loss of 40 airport handling roles in Auckland and Christchurch as a result of Qantas terminating its domestic services.

Qantas is closing its domestic New Zealand operation, for which Air NZ provided airport staff, and its budget airline Jetstar will instead compete domestically against Air NZ.

The Engineering, Printing and Manufacturing Union expected to meet the company to open consultation on its plans.

The proposals affect EPMU members in the airport services and Zeal 320 units of Air NZ. Zeal workers have been in dispute with Air NZ over pay and conditions.

The union said it would work vigorously to protect members' interests. Air NZ has been cutting capacity to keep load factors up as the number of people travelling declines.

It said it would lobby the Government over coming weeks to increase funding for tourism. — *NZPA*

ITO: Don't cut back training in farming

The farming sector should not be cutting back on training despite Government belt tightening and a dairy payout cut announcement from Fonterra.

Representatives from the Agriculture Industry Training Organisation are saying efficiency and productivity are the solutions, but that requires investment in people.

Earlier in the week, Fonterra forecast a payout of $4.55 per kilo of milk solids for 2010 and the training organisation chief executive Kevin Bryant said "the razor would be going over every farm cost" as a result.

"My message to farmers would be now is not the time to make cutbacks on investing in people without considering the impact of such moves on the farm system. Kneejerk reactions rarely play out as smart decisions."

Mr Bryant quoted research showing industry-supported training was one of the lowest cost, highest return investments farmers could make to ensure productivity and efficiency, with training for farm staff returning more than 340 per cent of the cost. Minimising the risk of penalties for milk quality or effluent issues are just two areas where he said industry training could save thousands.

"Whether it's tractor driving courses so staff don't end up in the effluent pond or learning how to do a business plan for a forestry conversion, the knowledge is there to help farmers be productive and efficient at every level."

SHARE MARKET SNAPSHOT

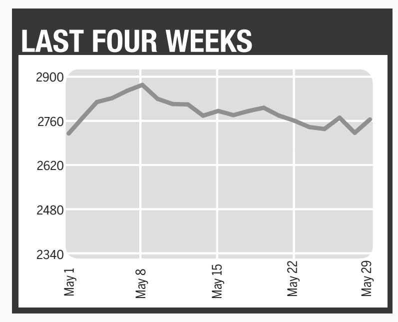
NZSX50

+1.55%

2764.17 +42.20

61 RISES | 27 FALLS

LAST FOUR WEEKS



BIGGEST 10 RISES

Share name	Percentage
Rubicon	23.0
Widespread Portfolios	16.7
Zintel Group	15.0
Pike River Coal	13.9
Tourism Hldgs	8.3
OceanaGold	7.8
Rakon	7.4
NZ Oil & Gas	7.4
Tower NZ	7.0
Salvus Str Inv	6.9

BIGGEST 10 FALLS

Share name	Percentage
New Image Gp	-6.3
AFFCO	-4.2
Kingfish	-3.7
Hallenstein	-3.1
Marlin Global Limited	-3.0
Pan Pacific Petrol	-2.5
Telstra	-1.8
ING Medical	-1.7
Mainfreight	-1.5
Foreign Col Inv	-1.5

THE NUMBERS

ASX200	+64.7	3820.4
Nikkei	+71.11	9522.50
Dow Jones	+103.78	8403.80
FTSE100	-28.69	4387.54
$NZ (TWI)	+0.61	59.84
$US	+0.0061	0.6234
$Aus	+0.0009	0.7944
¥Jap	+0.40	60.41
EUR	+0.0021	0.4473
£UK	+0.0015	0.3913
Overnight Cash Rate		2.73
90 Day Bank Bill		2.78167

Companies Traded **120** Volume **67,893,636** Value **$128,138,971.98**

Share Code	NZX Market Shares	Closing quotes Buy	Sell	Last Sale	Move	1000s Sold	52-week High	Low	Dividend CPS	t/c	Yld%	P/E Ratio
A-C												
ABA	Abano Healthcare	5.00	5.05	5.05	+.08	5.31	5.42	4.12	18.1	2.52	3.57	14.32
AFF	AFFCO	.46	.48	.46	-.02	22.92	.63	.36	-	-	-	3.55
AIR	Air NZ	1.05	1.06	1.06	-	146.28	1.30	.75	9.5	1.84	8.97	8.85
ALF	Allied Farmers	.38	.40	.40	-	13.91	1.213	.38	3.2	-	8.08	-
AWF	Allied Work Force	.70	.85	.70	-	0	.75	.50	9.5	1.26	13.59	8.52
AMP	AMP	6.00	6.20	6.00	-.02	153.74	9.65	4.80	49.4	.75	8.24	16.28
AQN010	AMP Group Finance	8.60	8.50	8.60	-	51	9.60	8.50	-	-	-	-
APT	AMP NZ Office	.73	.76	.76	+.03	2025.57	1.176	.645	7.4	1.87	9.76	6.01
ANZ	ANZ	19.00	20.30	20.00	+.60	468.96	26.38	14.50	143.9	1.40	7.19	9.91
APN	APN News & Media	1.66	1.70	1.69	+.06	1501.04	5.00	1.20	27.5	-	16.27	-
APF	Apple Fields	.05	.08	.05	-	0	.11	.03	-	-	-	-
ASBPA	ASB Cap Pref	.706	.77	.77	-	9	.995	.70	8.3	1.10	10.83	12.04
ASBPB	ASB Cap Pref No.2	.69	.70	.70	-	0	.955	.60	9	.97	12.90	11.47
ACC010	Auckland City Council	6.35	6.15	6.20	-	100	6.65	6.05	-	-	-	-
AIA	Auckland Int'l Apt	1.60	1.61	1.60	+.01	7504.83	2.18	1.56	9.3	.99	5.78	26.05
AFI	Aus Foundation	5.40	5.70	5.40	-	22.29	6.83	4.10	26.6	2.05	4.92	9.9
APX	Austral Pac	-	-	.06	-	0	.90	.035	-	-	-	-
BBI	Babcck&Brown infra	-	-	-	-	0	-	-	-	-	-	-
BIT	Bankers Inv Trst	8.51	8.65	8.50	-	0	10.65	7.41	30.3	-	3.56	-
BRM	Barramundi Limited	.54	.58	.54	-	17	.76	.34	2.8	-	5.20	-
BLT	Blis Tech	.037	.04	.04	-	0	.085	.035	-	-	-	-
BGR	Briscoe	.98	1.01	1.00	-	17.25	1.15	.60	6.7	1.22	6.72	18.24
BFW	Burger Fuel Worldwide	.32	.35	.32	-	0	.64	.20	-	-	-	-
CBS	Canterbury Building Soc	3.50	4.00	3.50	+.20	.28	4.878	3.30	11.7	2.25	3.33	19.92
CAV	Cavalier	1.80	1.85	1.85	-	10.81	3.10	1.15	26.9	1.47	14.52	6.98
CCC	Cavotec MSL Holdings	3.35	3.45	3.35	+.15	5	4.85	2.42	-	-	-	9.44
CEROA	CER Group opts	-	.001	.001	-	0	.01	.001	-	-	-	-
CHA	Charlie's Group	.115	.13	.13	+.03	291.25	.161	.08	-	-	-	-
CVT	Comvita Limited	.82	.89	.82	-	2	2.15	.73	-	-	-	-
CEN	Contact Energy	5.71	5.72	5.72	-	244.77	9.55	5.46	41.8	.90	7.31	22.79
CEN010	Contact Energy	7.65	7.60	7.60	-	670	8.20	7.50	-	-	-	-
CYT	Cynotech Holdings	.18	.199	.175	-	0	.175	.105	1.3	1.87	7.14	7.5
D-F												
DEL	Dairy Equity	.18	.20	.18	-	20.17	.38	.15	9	-	50.00	-
DGL	Delegat's Group	2.12	2.15	2.15	-	10.8	2.50	1.80	9	4.73	4.17	7.58
DPC	Dorchester	.075	.10	.075	+.01	20	.43	.03	-	-	-	-
EBO	Ebos	4.90	5.00	5.00	+.10	15.86	5.05	3.85	35.8	1.60	7.16	12.99
FPA	F&P Appliances	1.09	1.10	1.10	+.04	6744.91	2.37	.36	15.9	-	14.42	-
FPH	F&P Healthcare	2.87	2.90	2.90	+.10	1787.56	3.52	2.12	16.2	.64	5.59	36.39
FIN	Finzsoft Solutions	-	.70	.70	-	0	1.00	.68	-	-	-	-
JFJ	Fleming Jap Inv Tr	3.51	3.75	3.51	+.06	.97	4.70	3.10	-	-	-	-
FBU	Fletcher Building	6.46	6.50	6.50	+.20	1604.01	8.00	5.01	65.7	2.62	10.10	5.12
FCG010	Fonterra Co-operative	7.70	7.50	7.65	-.01	719	8.25	7.20	-	-	-	-
FCT	Foreign Col Inv	5.90	6.02	5.95	-.09	17.11	7.75	5.10	17.1	-	2.87	-
FRE	Freightways	3.00	3.02	3.00	+.10	230.77	3.65	2.64	25.8	1.46	8.58	11.92
G-L												
GEN	Genesis R&D	.082	.094	.082	-.01	40.2	.15	.025	-	-	-	120.59
GFF	Goodman Fielder	1.55	1.65	1.65	+.04	7.5	2.16	1.18	14.8	4.30	8.95	2.6
GMT	Goodman Property Trust	.83	.84	.83	-	1083.64	1.34	.76	10.2	-	12.34	-
GPG	Guinness Peat	.75	.76	.76	+.02	612.1	1.63	.52	2.7	-	3.59	-
HLG	Hallenstein	-	2.49	2.49	-.08	12.1	3.35	1.94	29.9	1.02	11.99	12.26
HBY	Hellaby	.68	.73	.68	-.01	31.07	2.16	.40	9	.02	13.17	747.25
HRP	Henderson Pac	3.32	3.40	3.38	+.03	10.71	3.74	2.08	-	-	-	54.03
HGD	Heritage Gold	.027	.028	.027	-	50	.042	.013	-	-	-	11.49
HED	Horizon Energy	3.20	3.30	3.25	+.10	7.5	3.48	3.00	31.3	.96	9.63	15.76
IFT	Infratil	1.61	1.67	1.67	+.05	736.96	2.34	1.42	9.3	-	5.59	-
IMP	ING Medical	1.17	1.18	1.18	-.02	102.54	1.22	1.01	9.2	.04	7.75	345.03
ING	ING Prop Trust	.56	.57	.57	+.01	174.7	.94	.54	9.6	-	16.88	-
KFL	Kingfish	.78	.82	.78	-.03	42.76	1.19	.60	6.7	-	8.61	-
KRK	Kirkcaldie	2.25	-	2.25	-	0	2.80	2.00	8.8	.72	3.89	52.2
KIP	Kiwi Prop Tst	.92	.93	.92	-.01	2611.53	1.29	.88	9.3	-	10.09	-
LMP	L & M Petroleum	.152	.155	.155	+.01	74.73	.24	.065	-	-	-	-
LPL	Life Pharmacy	.42	.45	.42	-	0	.53	.33	-	-	-	-
LNN	Lion Nathan	14.70	15.00	14.72	+.02	175.21	15.08	8.87	50.7	1.27	3.44	22.86
LOM	Lombard Group	-	.05	.06	-	0	.15	.03	-	-	-	-
LPC	Lyttelton Port	2.30	2.51	2.30	-	5.11	2.70	2.01	7.6	2.13	3.31	21.13
M-O												
MFT	Mainfreight	4.50	4.54	4.52	-.07	83.59	7.45	3.28	27.6	1.95	6.11	12.56
MLN	Marlin Global Limited	.65	.67	.65	-.02	69.8	.79	.46	-	-	-	-
MVN	Methven	1.31	1.33	1.31	+.04	95.56	1.80	.97	18.3	1.23	13.96	8.68
MET	Metlifecare	1.61	2.00	2.00	-	0	4.074	1.38	7.1	1.26	3.54	22.47
MHI	Michael Hill Int'l	.63	.64	.64	+.02	27.79	.95	.45	4.4	6.23	6.90	3.42
MCK	Millennium & Copthorne	.34	.38	.34	-	0	.70	.32	1.8	5.36	5.27	5.29
MOW	Mowbray	.60	1.19	1.25	-	0	1.30	.90	-	-	-	-
NAP	Nat Prop Trust	.35	.36	.35	-	101.89	.53	.30	5.5	-	15.66	-
NEW	New Image Gp	.41	.45	.45	-.03	124.85	.50	.10	.5	5.59	1.11	16.11
NTH	Nthld Port	1.63	1.79	1.79	-	0	3.00	1.79	22	.36	12.27	25.8
NPX	Nuplex	.45	.46	.46	+.02	2282.35	2.42	.131	8.6	1.67	18.70	3.2
NZX	NZ Exchange	7.75	7.95	7.95	-.07	1.89	8.178	4.18	33.9	1.65	4.26	21.15
NZS	NZ Farming Systems Uru	.55	.57	.55	+.03	5	1.93	.35	-	-	-	-
NZO	NZ Oil & Gas	1.60	1.61	1.60	+.11	686.73	1.91	1.08	7.5	6.83	4.66	4.69
NZR	NZ Refining Co	7.05	7.10	7.10	+.05	18.78	8.35	5.50	67.2	1.16	9.46	13.64
NWF	NZ Windfarms	.77	.85	.77	+.02	7.75	1.09	.59	-	-	-	16.39
OGC	OceanaGold	1.41	1.60	1.39	+.10	51.13	2.06	.22	-	-	-	-
OIC	Opus Intntl Consultants	1.37	1.40	1.40	+.03	2.5	1.90	1.04	8.1	2.25	5.82	10.93
P-S												
PEB	Pacific Edge Bio	.17	.20	.20	-	24.85	.24	.07	-	-	-	-
PPP	Pan Pacific Petrol	.39	.41	.39	-.01	75.04	.48	.185	3.9	3.79	9.87	2.67
PGW	PGG Wrightson	1.30	1.35	1.35	+.02	147.85	2.99	.59	23.9	.13	17.69	66.63
PWF030	PGG Wrighton Finance	6.30	-	6.30	-	60	7.90	6.00	-	-	-	-
PRC	Pike River Coal	1.11	1.23	1.23	+.15	3310.14	2.408	.674	-	-	-	-
PRCOA	Pike River Coal Ltd Opt	.25	.26	.26	+.01	2038.26	.33	.075	-	-	-	-
POT	Port Tauranga	6.05	6.09	6.05	+.05	21.65	7.30	4.85	37.3	1.93	6.17	12.54
PFI	Prop Ind	1.15	1.16	1.16	+.01	261.58	1.25	.98	9	-	7.71	-
PVO	Provenco Group	.06	.07	.061	-.01	367.42	.33	.025	-	-	-	-
PLU	Pulse Utilities NZ	-	.70	.70	-	7	.78	.33	-	-	-	-
PPL	Pumpkin Patch	1.26	1.27	1.27	+.02	26.09	1.73	.78	9.5	1.50	7.49	12.99
PGC	Pyne Gould Corp	1.94	2.15	2.00	-	7.3	3.78	1.52	26.9	.32	13.43	34.84
RAK	Rakon	1.40	1.45	1.45	+.10	53.2	3.36	.62	-	-	-	41.51
RNS	Renaissance Corp	.32	.33	.33	-	10	.62	.22	4.5	1.17	13.57	9.4
RBD	Rest Brands	.93	.94	.93	+.02	229.91	.98	.57	9.4	1.31	10.10	10.94
RBC	Rubicon	.70	.75	.75	+.14	10.81	.99	.52	-	-	-	-
RYM	Ryman Health	1.63	1.65	1.65	+.05	117.23	1.94	1.14	5.2	2.54	3.15	12.49
SAM	Salvus Str Inv	.61	.64	.62	+.04	30	1.02	.49	3.7	-	6.02	-
SAN	Sanford	5.80	5.88	5.80	-	5.44	6.20	4.68	34.3	2.05	5.92	12.31
SCT	Scott Tech	.76	.80	.80	-	4.13	1.42	.70	-	-	-	-
SLG	Sealegs	.10	.11	.10	-.03	132.12	.48	.08	-	-	-	-
SEK	Seeka Kiwifruit	2.40	-	2.30	-	0	2.50	2.00	17.3	2.63	7.52	7.28
SKL	Skellerup Holdings	.58	.60	.60	+.02	11.87	1.03	.50	12.7	1.41	21.14	5.02
SKC	Sky City Entertainment	2.85	2.86	2.86	+.06	1001.36	3.90	2.52	27.9	1.13	9.74	13.01
SKT	Sky Network TV	4.05	4.10	4.10	-.02	122.79	5.10	3.15	20.9	1.64	5.10	17.88
SPY	Smartpay	.008	.01	.009	-	39.92	.021	.007	-	-	-	-
SPN	Southport NZ	2.10	2.20	2.05	-	0	2.50	1.90	16.8	1.33	8.19	13.68
STU	Steel & Tube	2.95	3.00	2.95	-	22.79	3.86	2.45	29.9	1.97	10.12	7.48
T-Z												
TPC	Tag Pac	.16	.25	.16	-	0	.30	.15	.9	-	5.38	-
TAY	Taylors	1.54	1.56	1.56	+.02	10	1.60	1.15	17.9	1.02	11.48	12.78
TEL	Telecom	2.50	2.54	2.51	-.01	8465.19	4.02	2.19	29.9	1.01	11.93	9.58
TLS	Telstra	3.85	3.95	3.85	-.07	3253.61	5.90	3.70	35.1	-	9.12	-
TEM	Templeton EMI	9.50	9.55	9.50	+.05	4.57	11.60	6.20	9.2	-	.97	-
TEN	Tenon	1.00	1.05	1.05	+.05	4.43	1.10	.40	-	-	-	49.5
THL	Tourism Hldgs	.50	.52	.52	+.04	8.54	1.70	.42	9	1.64	17.22	5.28
TWC010	Tower Capital Limited	8.75	8.55	8.55	-	15	9.00	8.46	-	-	-	-
TWR	Tower NZ	1.67	1.70	1.68	+.11	1034.93	2.31	1.25	11.4	2.65	6.80	7.93
TRS	Training Solutions	.001	.002	.001	-	0	.002	.001	-	-	-	-
TPW	TrustPower	7.78	8.00	7.80	-.05	19.65	8.70	6.80	51.1	.81	6.56	23.41
TUA	Turners Auctions	.75	.78	.75	-	5	.86	.42	11.2	37.86	14.93	.26
TUR	Turners & Growers	1.55	1.65	1.55	+.05	3.58	2.35	1.06	14.3	1.42	9.22	10.89
VCT	Vector	2.02	2.03	2.02	-.03	7399.72	2.38	1.90	18.9	.53	9.37	28.51
WHS	Warehouse	3.67	3.69	3.69	+.07	327.38	5.40	3.00	31.3	1.15	8.49	15.22
WIA010	Wellington Int Airport Ltd	7.50	7.35	7.45	+.10	25	7.70	7.25	-	-	-	-
WBC	Westpac	23.20	24.00	24.00	+.65	137.12	31.10	17.20	154.4	1.60	6.43	9.72
WDT	Wgn Drive Tech	.145	.15	.145	-.01	14.64	.364	.095	-	-	-	-
WID	Widespread Portfolios	.21	.23	.21	+.03	2.9	.70	.10	-	-	-	-
WIT	Witan Investment	8.50	-	8.00	-	0	8.00	8.00	26.6	1.13	3.33	26.55
WKS010	Works Infrastructure	11.50	10.90	11.50	-	40	12.50	9.00	-	-	-	-
XRO	Xero	1.30	1.34	1.30	-	24.66	1.70	.67	-	-	-	-
EXCHANGE TRADED FUNDS												
FNZ	SmartFONZ	1.142	1.15	1.14	+.02	2909	1.60	1.04	-	-	-	-
MDZ	SmartMIDZ	2.01	2.04	2.04	-	-	2.815	1.78	-	-	-	-
MZY	SmartMOZY	4.25	4.35	4.30	+.10	922	7.00	3.44	-	-	-	-
OZY	SmartOZZY	2.80	2.85	2.80	-.03	954	3.80	2.20	-	-	-	-
TNZ	SmartTENZ	.78	.79	.79	-	20765	1.05	.71	-	-	-	-
WIN	WiNZ	1.026	1.064	1.06	+.01	162	1.33	.96	2.9	-	2.75	-
NZAX MARKET												
ATM	A2 Corp	.12	.13	.12	-.01	225	.16	.05	-	-	-	-
CBS	Canterbury Building Soc	3.50	4.00	3.50	+.20	28	4.878	3.30	11.7	2.25	3.33	19.92
CNX	Connexionz	.05	.15	.10	-	-	.16	.10	-	-	-	-
EHF	Eastern Hi Fi Group	.11	-	.08	-	-	.12	.08	-	-	-	-
GEL	Glass Earth	.05	.065	.065	-	-	.23	.06	-	-	-	-
GFL	Geneva Finance	.08	-	.09	-	-	.15	.04	-	-	-	-
HSI	Holly Springs Inv	.12	.15	.10	-	-	.10	.10	-	-	-	-
IRG	Investment Research Grp	.015	.02	.015	-	4500	.10	.012	-	-	-	-
JTM	Jasons Travel Media	.40	.75	.75	-	-	.80	.50	4.4	2.04	5.84	12.23
JWI	Just Water Int	.35	.40	.35	-	-	.65	.29	5.3	.76	15.27	12.83
LIC	Livestock Improvemt	1.71	2.00	1.76	-	-	3.50	1.70	33.8	3.28	19.22	2.37
MTG	Media Tech Gp	-	.045	.05	-	-	.07	.031	-	-	-	4.88
NWC	NZ Wine Company	1.50	1.73	1.73	-	-	2.41	1.73	10.5	2.89	6.04	8.56
NWF	NZ Windfarms	.77	.85	.77	+.02	775	1.09	.59	-	-	-	16.39
OBV	Oyster Bay	2.38	2.60	2.38	-	-	3.10	2.38	20	2.42	8.40	4.92
PFG	propertyfinance group	-	.05	.10	-	-	.16	.10	-	-	-	-
PLS	Plus SMS Holdings	.005	.009	.005	-	-	.105	.004	-	-	-	-
SAT	Satara	.65	.70	.68	-	-	.98	.67	-	-	-	5.33
SDL	Solution Dynamics	.32	.40	.35	-	2500	.45	.26	-	-	-	-
SGL	Speirs Group	.35	.40	.35	-	-	.60	.25	-	-	-	1.67
STH	Southern Travel	.17	.21	.20	-	-	.26	.17	1.5	3.47	7.46	5.77
WEL	Wool Equities	-	.07	.07	-	53	.32	.07	-	-	-	-
WEN	Widespread Energy	.02	-	.09	-	-	.12	.08	-	-	-	-
WSI	NZ Wool Services	.33	.35	.33	-	-	.45	.29	1.5	3.02	4.52	10.91
WTL	Windflow Tech	1.81	1.88	1.81	-	-	4.25	1.60	-	-	-	-
ZIN	Zintel Group	.23	.25	.23	+.03	3390	.27	.16	4.9	1.51	21.09	4.69

AUSTRALIAN SHARES

AGK	AGLEnergy	13.97	13.99	13.99	-.34	3142	15.84	12.14	5300	8.00	3.79	3
AMP	AMP	4.83	4.84	4.84	+.10	14943	7.93	3.52	4000	1.00	8.26	16
ANZ	ANZ Bank	15.88	15.90	15.90	+.52	31127	21.68	11.83	12000	1.00	7.55	9
AXA	AXA Asia	3.79	3.80	3.80	+.07	4249	5.86	2.52	1850	-	4.87	-
BHP	BHPBilton	34.65	34.69	34.66	+.64	20780	45.98	20.00	11185	2.00	3.00	15
BHP	BHPBilton	34.65	34.69	34.66	+.64	20780	45.98	20.00	11185	2.00	3.00	15
BXB	Brambles	5.88	5.89	5.88	+.01	8214	8.95	4.08	3500	1.00	5.95	13
CCL	C-CAmatil	8.44	8.45	8.44	-.08	2599	12.00	6.65	3900	1.00	4.62	16
CBA	CBA	35.12	35.14	35.14	+1.19	12568	46.69	24.03	26600	1.00	7.57	9
CHB	CCHellen	20.30	24.00	22.00	-	-	46.00	15.50	4080	3.00	1.85	17
CNA	CoalAll	79.00	82.00	82.00	-	-	120.00	67.50	71000	1.00	9.00	9
CSL	CSL	29.18	29.20	29.20	+.17	13214	41.97	26.85	5300	3.00	1.82	20
FMG	Fortescue	2.61	2.65	2.62	+.06	9428	13.15	1.16	-	-	-	-
FGL	Fosters	4.90	4.91	4.90	+.09	6753	6.17	4.26	2625	-	5.36	17
IAG	IAG	3.62	3.63	3.63	+.09	5300	4.32	2.94	1300	-	3.58	-
LEI	Leighton	22.70	22.71	22.70	+.40	560	53.961	16.15	14500	1.00	6.39	14
LGL	LihirGold	3.26	3.27	3.27	+.05	39187	3.64	1.52	-	-	-	43
LNN	LionNathan	11.75	11.77	11.75	+.03	2667	11.84	7.36	4400	1.00	3.74	23
MQG	MacqGroup	31.59	31.65	31.65	+1.11	2837	56.60	15.00	18500	2.00	5.85	10
NAB	NAB	22.02	22.03	22.02	+.39	21718	31.26	15.85	17000	2.00	7.72	8
NCM	Newcrest	32.92	32.96	32.96	+.60	5116	37.17	16.55	1000	7.00	-	49
NWS	NewsCorp	14.16	14.17	14.16	+.26	4868	19.63	8.93	514	15.00	.36	19
OSH	OilSearch	5.45	5.46	5.46	+.11	10206	6.93	2.95	1034	4.00	2.00	14
ORI	Orica	20.03	20.14	20.14	+.28	2317	30.553	10.75	9500	2.00	4.72	14
ORG	OriginEgy	14.80	14.86	14.80	-.25	5252	19.686	12.34	3800	21.00	2.57	2
QBE	QBE	19.32	19.34	19.34	+.33	5225	28.65	15.01	12600	2.00	6.51	9
RIO	Rio Tinto	64.54	64.60	64.54	+.55	4251	142.58	29.91	17883	2.00	3.00	16
STO	Santos	14.59	14.60	14.60	+.21	6343	20.627	9.325	4200	6.00	3.00	5
SGP	Stockland	3.10	3.11	3.10	+.14	23537	6.045	1.955	4090	-	13.19	-
SUN	SunMetway	5.90	5.91	5.90	+.11	5539	14.223	4.36	7500	1.00	12.71	13
TLS	TelstraCp	3.11	3.12	3.11	+.05	47820	4.84	2.93	2800	1.00	9.00	10
WES	Wesfarmrs	21.32	21.45	21.32	+.36	7184	37.918	14.244	18500	1.00	8.68	14
WDC	Westfield	10.94	10.96	10.95	+.28	18796	19.40	8.68	10650	-	9.73	-
WBC	WestpacBk	18.85	18.87	18.87	+.43	20427	24.82	14.40	12800	1.00	6.78	11
WPL	Woodside	43.33	43.35	43.35	+.36	4789	68.33	26.81	13500	2.00	3.00	17
WOW	Woolwrths	25.34	25.37	25.35	-	4557	29.80	22.85	9600	1.00	3.79	18